

Promo Name: CHRISTMAS PROMO 2018
 Project: Northtown
 Effective : Effective November 1- December 31, 2018
 Buyers : _____

SAMPLE COMPUTATION

OPTION 1 - CASH TERM

| Ph | Blk | Lot | Area | Price |
|----------------------------|-----|-----|-----------------------|--------|
| | | | 150 | 18,765 |
| Total area | | | 150 | |
| Gross Selling Price | | | | |
| Less : | | | Discount | |
| Contract Price | | | | |
| Less : | | | Reservation Fee dated | |
| Net Contract Price Payable | | | | |

| Discount | 15% | 10% | 5% | 0% |
|---------------------|-----------------|-----------------|-----------------|-----------------|
| no. of days | 15 | 30 | 45 | after 45 |
| Gross selling price | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 |
| | 422,213 | 281,475 | 140,738 | 0 |
| | 2,392,537 | 2,533,275 | 2,674,013 | 2,814,750 |
| 11/21/18 | 30,000 | 30,000 | 30,000 | 30,000 |
| | 2,362,537 | 2,503,275 | 2,644,013 | 2,784,750 |
| Due dates | 12/06/18 | 12/21/18 | 01/05/19 | 01/20/19 |

OPTION 2A - 25% - 50% DOWN PAYMENT

2A.1 Outright Downpayment (min.25% – max.50% to avail of the above disc):

| | |
|---|-----------------------|
| 25.00% | Downpayment |
| less : | Reservation Fee dated |
| Downpayment Net of Reservation Fee | |
| Discount on Downpayment | |
| Net Downpayment Payable | |

| Discount | 20% | 10% | 5% | 0% |
|------------------|-----------------|-----------------|-----------------|-----------------|
| no. of days | 15 | 30 | 45 | after 45 |
| | 703,688 | 703,688 | 703,688 | 703,688 |
| 11/21/18 | 30,000 | 30,000 | 30,000 | 30,000 |
| | 673,688 | 673,688 | 673,688 | 673,688 |
| | 140,738 | 70,369 | 35,184 | 0 |
| | 532,950 | 603,319 | 638,504 | 673,688 |
| Due dates | 12/06/18 | 12/21/18 | 01/05/19 | 01/20/19 |

2A.2 Balance for Amortization:

| | |
|--------------------------|-----------|
| Gross Selling Price | 2,814,750 |
| Less: 25% Downpayment | 703,688 |
| Balance for amortization | 2,111,062 |

| | | | | |
|------------------|-----------------|-----------------|-----------------|-----------------|
| | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 |
| | 703,688 | 703,688 | 703,688 | 703,688 |
| | 2,111,062 | 2,111,062 | 2,111,062 | 2,111,062 |
| Due dates | 01/05/19 | 01/20/19 | 02/04/19 | 02/19/19 |

2A.3 Monthly amortization:

| | | | | | |
|---|--------------|---------------|---------------|---------------|---------------|
| 1 YRS., 0% interest | | 175,922 | 175,922 | 175,922 | 175,922 |
| 2 YRS., 0% interest | | 87,961 | 87,961 | 87,961 | 87,961 |
| 3 YRS., 0% interest | PROMO | 58,641 | 58,641 | 58,641 | 58,641 |
| 4 YRS., 0% interest | PROMO | 43,980 | 43,980 | 43,980 | 43,980 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | 46,958 | 46,958 | 46,958 | 46,958 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | 43,501 | 43,501 | 43,501 | 43,501 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | 39,561 | 39,561 | 39,561 | 39,561 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | 36,673 | 36,673 | 36,673 | 36,673 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | 34,482 | 34,482 | 34,482 | 34,482 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | 32,778 | 32,778 | 32,778 | 32,778 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by: _____

Checked by: _____

21-Nov-18

Promo Name: CHRISTMAS PROMO 2018
 Project: Northtown
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 Buyers :

SAMPLE COMPUTATION

| | | | | | discount | 10% | 7% | 5% | 0% |
|---|-----|-----------------------|------|-----------------|------------------|------------------|------------------|------------------|------------------|
| | | | | | no. of days | 15 | 30 | 45 | after 45 |
| Lot location: | | | | | | | | | |
| Ph | Blk | Lot | area | price | contract price | contract price | contract price | contract price | contract price |
| 0 | 0 | 0 | 150 | 18,765 | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 |
| 0 | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Gross Total | | | | 150 | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 |
| OPTION 2B - 10% but below 25% DOWN PAYMENT | | | | | | | | | |
| 2B.1 Outright Downpayment (min.10% – but below 25% to avail of the above disc): | | | | | | | | | |
| | 10% | Downpayment | | | 281,475 | 281,475 | 281,475 | 281,475 | 281,475 |
| Less : | | Reservation Fee dated | | 11/21/18 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| Downpayment Net of Reservation Fee | | | | | 251,475 | 251,475 | 251,475 | 251,475 | 251,475 |
| Discount on Downpayment | | | | | 28,148 | 19,703 | 14,074 | 0 | 0 |
| Net Downpayment Payable | | | | | 223,327 | 231,772 | 237,401 | 251,475 | 251,475 |
| Due dates | | | | | 12/06/18 | 12/21/18 | 01/05/19 | 01/20/19 | 01/20/19 |
| 2B.2 Balance for Amortization: | | | | | | | | | |
| | | Gross Selling Price | | | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 | 2,814,750 |
| Less: | 10% | Downpayment | | | 281,475 | 281,475 | 281,475 | 281,475 | 281,475 |
| Balance for Amortization | | | | | 2,533,275 | 2,533,275 | 2,533,275 | 2,533,275 | 2,533,275 |
| 2B.3 Monthly amortization: | | | | | | | | | |
| Due dates | | | | | 01/05/19 | 01/20/19 | 02/04/19 | 02/19/19 | 02/19/19 |
| 1 YRS., 0% interest | | | | | 211,106 | 211,106 | 211,106 | 211,106 | 211,106 |
| 2 YRS., 0% interest | | | | | 105,553 | 105,553 | 105,553 | 105,553 | 105,553 |
| 3 YRS., 0% interest | | | | | PROMO | 70,369 | 70,369 | 70,369 | 70,369 |
| 4 YRS., @ 12% int. p.a. (factor:.026334) | | | | | 66,711 | 66,711 | 66,711 | 66,711 | 66,711 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | | | | 56,350 | 56,350 | 56,350 | 56,350 | 56,350 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | | | | 52,201 | 52,201 | 52,201 | 52,201 | 52,201 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | | | | 47,474 | 47,474 | 47,474 | 47,474 | 47,474 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | | | | 44,008 | 44,008 | 44,008 | 44,008 | 44,008 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | | | | 41,379 | 41,379 | 41,379 | 41,379 | 41,379 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | | | | 39,334 | 39,334 | 39,334 | 39,334 | 39,334 |

Notes:

1. Reservation fee is P30,000 for each lot.
2. Reservation fee will form part of the downpayment or cash payment.
3. For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by:

Checked by:

21-Nov-18

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 Buyers :

SAMPLE COMPUTATION

OPTION 3 - ZERO & EXTENDED DOWN PAYMENT

Lot location:

| Ph | Blk | Lot | area | price | Contract Price |
|----------------------|-----|-----|------|--------|----------------|
| 0 | 0 | 0 | 150 | 18,765 | 2,814,750 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| Gross contract price | | | | | 2,814,750 |

| | | DP % | ZERO Down payment | 10% EXTENDED Down payment |
|---|------------------|------------------|----------------------|---------------------------------|
| 3.1 DOWNPAYMENT | | | | |
| Downpayment | | | 0 | 281,475 |
| Less : Reservation Fee dated | 11/21/18 | | 30,000 | 30,000 |
| Downpayment for amortization | | | | 251,475 |
| | | Due dates | | |
| | 1st downpayment | 12/21/18 | | 20,956 |
| | 2nd downpayment | 01/21/19 | | 20,956 |
| | 3rd downpayment | 02/21/19 | | 20,956 |
| | 4th downpayment | 03/21/19 | | 20,956 |
| | 5th downpayment | 04/21/19 | | 20,956 |
| | 6th downpayment | 05/21/19 | | 20,956 |
| | 7th downpayment | 06/21/19 | | 20,956 |
| | 8th downpayment | 07/21/19 | | 20,956 |
| | 9th downpayment | 08/21/19 | | 20,956 |
| | 10th downpayment | 09/21/19 | | 20,956 |
| | 11th downpayment | 10/21/19 | | 20,956 |
| | 12th downpayment | 11/21/19 | | 20,959 |
| | | | | 251,475 |
| 3.2 Balance for Amortization: | | | | |
| Gross Contract Price | | | 2,814,750 | 2,814,750 |
| Less : Reservation Fee + Downpayment | | | 30,000 | 281,475 |
| Balance for Amortization | | | 2,784,750 | 2,533,275 |
| 3.3 Monthly amortization: | | | 12/21/18 | 12/21/19 |
| 1 YRS., 0% interest | | | 232,063 | 211,106 |
| 2 YRS., 0% interest | | | 116,031 | 105,553 |
| 3 YRS., 0% interest | PROMO | | 77,354 | Not applicable |
| 4 YRS., @ 12% int. p.a. (factor:.026334) | | | 73,334 | 66,711 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | | 61,944 | 56,350 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | | 57,383 | 52,201 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | | 52,186 | 47,474 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | | 48,377 | 44,008 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | | 45,486 | 41,379 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | | 43,239 | 39,334 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by:

EGP

Checked by:

CAAS/APC 21-Nov-18