

Promo Name: CHRISTMAS PROMO 2018
 Project: Northtown
 Effective : Effective November 1- December 31, 2018
 Buyers : _____

SAMPLE COMPUTATION

OPTION 1 - CASH TERM

| Ph | Blk | Lot | Area | Price |
|------------------------------|-----|-----|------------|--------|
| | | | 150 | 18,218 |
| Total area | | | 150 | |
| Gross Selling Price | | | | |
| Less : Discount | | | | |
| Contract Price | | | | |
| Less : Reservation Fee dated | | | | |
| Net Contract Price Payable | | | | |

| Discount | 15% | 10% | 5% | 0% |
|---------------------|-----------------|-----------------|-----------------|-----------------|
| no. of days | 15 | 30 | 45 | after 45 |
| Gross selling price | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 |
| | 409,905 | 273,270 | 136,635 | 0 |
| | 2,322,795 | 2,459,430 | 2,596,065 | 2,732,700 |
| 11/01/18 | 30,000 | 30,000 | 30,000 | 30,000 |
| | 2,292,795 | 2,429,430 | 2,566,065 | 2,702,700 |
| Due dates | 11/16/18 | 12/01/18 | 12/16/18 | 12/31/18 |

OPTION 2A - 25% - 50% DOWN PAYMENT

2A.1 Outright Downpayment (min.25% – max.50% to avail of the above disc):

| | |
|---|-----------------------|
| 25.00% | Downpayment |
| less : | Reservation Fee dated |
| Downpayment Net of Reservation Fee | |
| Discount on Downpayment | |
| Net Downpayment Payable | |

| Discount | 20% | 10% | 5% | 0% |
|------------------|-----------------|-----------------|-----------------|-----------------|
| no. of days | 15 | 30 | 45 | after 45 |
| | 683,175 | 683,175 | 683,175 | 683,175 |
| 11/01/18 | 30,000 | 30,000 | 30,000 | 30,000 |
| | 653,175 | 653,175 | 653,175 | 653,175 |
| | 136,635 | 68,318 | 34,159 | 0 |
| | 516,540 | 584,858 | 619,016 | 653,175 |
| Due dates | 11/16/18 | 12/01/18 | 12/16/18 | 12/31/18 |

2A.2 Balance for Amortization:

| | |
|--------------------------|--|
| Gross Selling Price | |
| Less: 25% Downpayment | |
| Balance for amortization | |

| | | | | |
|------------------|-----------------|-----------------|-----------------|-----------------|
| | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 |
| | 683,175 | 683,175 | 683,175 | 683,175 |
| | 2,049,525 | 2,049,525 | 2,049,525 | 2,049,525 |
| Due dates | 12/16/18 | 12/31/18 | 01/15/19 | 01/30/19 |

2A.3 Monthly amortization:

| | | | | | |
|---|--------------|---------------|---------------|---------------|---------------|
| 1 YR., 0% interest | | 170,794 | 170,794 | 170,794 | 170,794 |
| 2 YRS., 0% interest | | 85,397 | 85,397 | 85,397 | 85,397 |
| 3 YRS., 0% interest | PROMO | 56,931 | 56,931 | 56,931 | 56,931 |
| 4 YRS., 0% interest | PROMO | 42,698 | 42,698 | 42,698 | 42,698 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | 45,590 | 45,590 | 45,590 | 45,590 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | 42,233 | 42,233 | 42,233 | 42,233 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | 38,408 | 38,408 | 38,408 | 38,408 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | 35,604 | 35,604 | 35,604 | 35,604 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | 33,477 | 33,477 | 33,477 | 33,477 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | 31,823 | 31,823 | 31,823 | 31,823 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by: _____

Checked by: _____

05-Nov-18

Promo Name: CHRISTMAS PROMO 2018
 Project: Northtown
 Effective : Effective November 1- December 31, 2018
 Buyers :

SAMPLE COMPUTATION

| | | | | | discount | 10% | 7% | 5% | 0% |
|---|-----|-----------------------|------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|
| | | | | | no. of days | 15 | 30 | 45 | after 45 |
| Lot location: | | | | | | | | | |
| Ph | Blk | Lot | area | price | contract price | contract price | contract price | contract price | contract price |
| - | - | - | 150 | 18,218 | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Gross Total | | | | | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 |
| OPTION 2B - 10% but below 25% DOWN PAYMENT | | | | | | | | | |
| 2B.1 Outright Downpayment (min.10% – but below 25% to avail of the above disc): | | | | | | | | | |
| | 10% | Downpayment | | | 273,270 | 273,270 | 273,270 | 273,270 | 273,270 |
| Less : | | Reservation Fee dated | | 11/01/18 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| Downpayment Net of Reservation Fee | | | | | 243,270 | 243,270 | 243,270 | 243,270 | 243,270 |
| Discount on Downpayment | | | | | 27,327 | 19,129 | 13,664 | | 0 |
| Net Downpayment Payable | | | | | 215,943 | 224,141 | 229,607 | 243,270 | |
| Due dates | | | | | 11/16/18 | 12/01/18 | 12/16/18 | 12/31/18 | |
| 2B.2 Balance for Amortization: | | | | | | | | | |
| | | Gross Selling Price | | | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 | 2,732,700 |
| Less: | 10% | Downpayment | | | 273,270 | 273,270 | 273,270 | 273,270 | 273,270 |
| Balance for Amortization | | | | | 2,459,430 | 2,459,430 | 2,459,430 | 2,459,430 | 2,459,430 |
| 2B.3 Monthly amortization: | | | | | | | | | |
| Due dates | | | | | 12/16/18 | 12/31/18 | 01/15/19 | 01/30/19 | |
| 1 YRS., 0% interest | | | | | 204,953 | 204,953 | 204,953 | 204,953 | 204,953 |
| 2 YRS., 0% interest | | | | | 102,476 | 102,476 | 102,476 | 102,476 | 102,476 |
| 3 YRS., 0% interest | | | | | 68,318 | 68,318 | 68,318 | 68,318 | 68,318 |
| PROMO | | | | | | | | | |
| 4 YRS., @ 12% int. p.a. (factor:.026334) | | | | | 64,767 | 64,767 | 64,767 | 64,767 | 64,767 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | | | | 54,708 | 54,708 | 54,708 | 54,708 | 54,708 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | | | | 50,679 | 50,679 | 50,679 | 50,679 | 50,679 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | | | | 46,090 | 46,090 | 46,090 | 46,090 | 46,090 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | | | | 42,725 | 42,725 | 42,725 | 42,725 | 42,725 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | | | | 40,172 | 40,172 | 40,172 | 40,172 | 40,172 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | | | | 38,188 | 38,188 | 38,188 | 38,188 | 38,188 |

Notes:

1. Reservation fee is P30,000 for each lot.
2. Reservation fee will form part of the downpayment or cash payment.
3. For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

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Checked by: _____

05-Nov-18

Promo Name: CHRISTMAS PROMO 2018
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 Buyers :

SAMPLE COMPUTATION

OPTION 3 - ZERO & EXTENDED DOWN PAYMENT

Lot location:

| Ph | Blk | Lot | area | price | Contract Price |
|----------------------|-----|-----|------|--------|----------------|
| 0 | 0 | 0 | 150 | 18,218 | 2,732,700 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| Gross contract price | | | | | 2,732,700 |

| | | DP % | ZERO Down payment | 10% EXTENDED Down payment |
|---|------------------|------------------|-----------------------|---------------------------------|
| 3.1 DOWNPAYMENT | | | | |
| Downpayment | | | 0 | 273,270 |
| Less : Reservation Fee dated | 11/01/18 | | 30,000 | 30,000 |
| Downpayment for amortization | | | | 243,270 |
| | | Due dates | | |
| | 1st downpayment | 12/01/18 | | 20,273 |
| | 2nd downpayment | 01/01/19 | | 20,273 |
| | 3rd downpayment | 02/01/19 | | 20,273 |
| | 4th downpayment | 03/01/19 | | 20,273 |
| | 5th downpayment | 04/01/19 | | 20,273 |
| | 6th downpayment | 05/01/19 | | 20,273 |
| | 7th downpayment | 06/01/19 | | 20,273 |
| | 8th downpayment | 07/01/19 | | 20,273 |
| | 9th downpayment | 08/01/19 | | 20,273 |
| | 10th downpayment | 09/01/19 | | 20,273 |
| | 11th downpayment | 10/01/19 | | 20,273 |
| | 12th downpayment | 11/01/19 | | 20,267 |
| | | | | 243,270 |
| 3.2 Balance for Amortization: | | | | |
| Gross Contract Price | | | 2,732,700 | 2,732,700 |
| Less : Reservation Fee + Downpayment | | | 30,000 | 273,270 |
| Balance for Amortization | | | 2,702,700 | 2,459,430 |
| 3.3 Monthly amortization: | | | | |
| | | 12/01/18 | 12/01/19 | |
| 1 YR., 0% interest | | 225,225 | 204,953 | |
| 2 YRS., 0% interest | | 112,613 | 102,476 | |
| 3 YRS., 0% interest | PROMO | 75,075 | Not applicable | |
| 4 YRS., @ 12% int. p.a. (factor:.026334) | | 71,173 | 64,767 | |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | 60,119 | 54,708 | |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | 55,692 | 50,679 | |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | 50,649 | 46,090 | |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | 46,951 | 42,725 | |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | 44,146 | 40,172 | |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | 41,965 | 38,188 | |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by:

EGP

Checked by:

CAAS/APC

05-Nov-18