

Promo Name : **CHRISTMAS PROMO 2018**  
 Effectivity Date : *Effective November 1 - December 31, 2018*  
 Project: **EDEN RIDGE / FERNWOOD**  
 Name of Buyer \_\_\_\_\_

Sample Computation Only

**OPTION 1 - CASH TERM**

Ph	Blk	Lot	area	price
			500	10,000
Less : Drainage Area			0	
Gross Contract Price			500	
Less : Discount				
Net Contract Price				
Less : Reservation Fee dated				
Net Contract Price Payable				

Discount	15%	10%	5%	0%
No. of days	15	30	45	after 45
contract price	5,000,000	5,000,000	5,000,000	5,000,000
	0	0	0	0
	0	0	0	0
	0	0	0	0
	0	0	0	0
	5,000,000	5,000,000	5,000,000	5,000,000
	750,000	500,000	250,000	0
	4,250,000	4,500,000	4,750,000	5,000,000
<b>11/01/18</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>
	4,200,000	4,450,000	4,700,000	4,950,000
	<b>11/16/18</b>	<b>12/01/18</b>	<b>12/16/18</b>	<b>12/17/18</b>

**OPTION 2A - INSTALLMENT BASED ON OUTRIGHT DP**

2A.1 Outright Downpayment ( min.25% – max.50% to avail of the above disc):

<b>25%</b> Downpayment	1,250,000	1,250,000	1,250,000	1,250,000
Less : Reservation Fee dated <b>11/01/18</b>	50,000	50,000	50,000	50,000
Downpayment Net of Reservation Fee	1,200,000	1,200,000	1,200,000	1,200,000
Discount on Downpayment	250,000	125,000	62,500	0
<b>Net Downpayment Payable</b>	<b>950,000</b>	<b>1,075,000</b>	<b>1,137,500</b>	<b>1,200,000</b>

Discount	20%	10%	5%	0%
No. of days	15	30	45	after 45
Due dates	<b>11/16/18</b>	<b>12/01/18</b>	<b>12/16/18</b>	<b>12/17/18</b>

2A.2 Balance for Amortization:

Gross Contract Price	5,000,000	5,000,000	5,000,000	5,000,000
Less: <b>25%</b> Downpayment	1,250,000	1,250,000	1,250,000	1,250,000
Others				
Balance for Amortization	3,750,000	3,750,000	3,750,000	3,750,000

2A.3 Monthly amortization:

	Due dates	12/16/18	12/31/18	01/15/19	01/16/19
1 YR., 0% interest		312,500	312,500	312,500	312,500
2 YRS., 0% interest		156,250	156,250	156,250	156,250
<b>3 YRS. ZERO INTEREST</b>	<b>PROMO</b>	<b>104,167</b>	<b>104,167</b>	<b>104,167</b>	<b>104,167</b>
<b>4 YRS. ZERO INTEREST</b>	<b>PROMO</b>	<b>78,125</b>	<b>78,125</b>	<b>78,125</b>	<b>78,125</b>
<b>5 YRS. ZERO INTEREST</b>	<b>PROMO</b>	<b>62,500</b>	<b>62,500</b>	<b>62,500</b>	<b>62,500</b>
6 YRS., @ 14% int. p.a. (factor:.020606)		77,273	77,273	77,273	77,273
7 YRS., @ 14% int. p.a. (factor:.018740)		70,275	70,275	70,275	70,275
8 YRS., @ 14% int. p.a. (factor:.017372)		65,145	65,145	65,145	65,145
9 YRS., @ 14% int. p.a. (factor:.016334)		61,253	61,253	61,253	61,253
10 YRS., @ 14% int. p.a. (factor:.015527)		58,226	58,226	58,226	58,226

Notes:

- Reservation fee is P50,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by: \_\_\_\_\_

Checked by: \_\_\_\_\_

Received by: \_\_\_\_\_

11/5/2018 14:49

Promo Name : **CHRISTMAS PROMO 2018**  
 Effectivity Date : **Effective November 1 - December 31, 2018**  
 Project: **EDEN RIDGE / FERNWOOD**  
 Name of Buyer \_\_\_\_\_

Sample Computation Only

Lot location:				
Ph	Blk	Lot	area	price
0	0	0	500	10,000
0	0	0	0	0
	0	0	0	0
Less : Drainage Area			0	0
Gross Total			500	

Discount	10%	7%	5%	0%
No. of days	15	30	45	after 45
	contract price	contract price	contract price	contract price
	5,000,000	5,000,000	5,000,000	5,000,000
	0	0	0	0
	0	0	0	0
	0	0	0	0
	5,000,000	5,000,000	5,000,000	5,000,000
<b>OPTION 2B - INSTALLMENT BASED ON OUTRIGHT DP</b>				
<b>2B.1 Outright Downpayment ( DP of 10% but below 25% to avail of the above disc.):</b>				
	500,000	500,000	500,000	500,000
Less : 10% Downpayment	50,000	50,000	50,000	50,000
Reservation Fee dated <b>11/01/18</b>				
Downpayment Net Reservation Fee	450,000	450,000	450,000	450,000
Discount on Downpayment	50,000	35,000	25,000	0
<b>Net Downpayment Payable</b>	<b>400,000</b>	<b>415,000</b>	<b>425,000</b>	<b>450,000</b>
<b>Due dates</b>	<b>11/16/18</b>	<b>12/01/18</b>	<b>12/16/18</b>	<b>12/17/18</b>
<b>2B.2 Balance for Amortization:</b>				
Gross Contract Price	5,000,000	5,000,000	5,000,000	5,000,000
Less: 10% Downpayment	500,000	500,000	500,000	500,000
Others				
Balance for Amortization	4,500,000	4,500,000	4,500,000	4,500,000
<b>Due dates</b>	<b>12/16/18</b>	<b>12/31/18</b>	<b>01/15/19</b>	<b>01/16/19</b>
<b>2B.3 Monthly Amortization:</b>				
1 YRS., 0% interest	375,000	375,000	375,000	375,000
2 YRS., 0% interest	187,500	187,500	187,500	187,500
<b>3 YRS. ZERO INTEREST PROMO</b>	<b>125,000</b>	<b>125,000</b>	<b>125,000</b>	<b>125,000</b>
<b>4 YRS. ZERO INTEREST PROMO</b>	<b>93,750</b>	<b>93,750</b>	<b>93,750</b>	<b>93,750</b>
5 YRS., @ 12 % int. p.a. (factor:.022244)	100,098	100,098	100,098	100,098
6 YRS., @ 14% int. p.a. (factor:.020606)	92,727	92,727	92,727	92,727
7 YRS., @ 14% int. p.a. (factor:.018740)	84,330	84,330	84,330	84,330
8 YRS., @ 14% int. p.a. (factor:.017372)	78,174	78,174	78,174	78,174
9 YRS., @ 14% int. p.a. (factor:.016334)	73,503	73,503	73,503	73,503
10 YRS., @ 14% int. p.a. (factor:.015527)	69,872	69,872	69,872	69,872

Notes:

- Reservation fee is P50,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by: \_\_\_\_\_

11/5/2018 14:49

Checked by: \_\_\_\_\_

11/5/2018 14:49

Received by: \_\_\_\_\_

Promo Name : **CHRISTMAS PROMO2018**  
 Effectivity Date : *Effective November 1 - December 31, 2018*  
 Project: **EDEN RIDGE / FERNWOOD**  
 Name of Buyer \_\_\_\_\_

Sample Computation Only

**Lot location:**

Ph	Blk	Lot	area	price	Contract Price
0	0	0	500	10,000	5,000,000
0	0	0	0	0	0
0	0	0	0	0	0
Less : Drainage Area			0	0	0

Gross Contract Price 500 5,000,000

**OPTION 3 - ZERO & EXTENDED DOWNPAYMENT**

	DP %	ZERO <i>Down payment</i>	10% Extended <i>Down payment</i>
<b>3.1 DOWNPAYMENT</b>			
Downpayment		0	500,000
Less : Reservation Fee dated <b>11/01/18</b>		50,000	50,000
Downpayment for amortization		0	450,000
<b>Due dates</b>			
1st downpayment <b>12/01/18</b>			37,500
2nd downpaymer <b>01/01/19</b>			37,500
3rd downpaymen <b>02/01/19</b>			37,500
4th downpaymen <b>03/01/19</b>			37,500
5th downpaymen <b>04/01/19</b>			37,500
6th downpaymen <b>05/01/19</b>			37,500
7th downpaymen <b>06/01/19</b>			37,500
8th downpaymen <b>07/01/19</b>			37,500
9th downpaymen <b>08/01/19</b>			37,500
10th downpayme <b>09/01/19</b>			37,500
11th downpayme <b>10/01/19</b>			37,500
12th downpayme <b>11/01/19</b>			37,500
			450,000
<b>3.2 Balance for Amortization:</b>			
Gross Contract Price		5,000,000	5,000,000
Less : Reservation Fee+Downpayment		50,000	500,000
Balance for Amortization		4,950,000	4,500,000
<b>3.3 Monthly Amortization:</b>			
	<b>Due dates</b>	<b>12/01/18</b>	<b>12/01/19</b>
1 YR., 0% interest		412,500	375,000
2 YRS., 0% interest		206,250	187,500
<b>3 YRS. NO, INTEREST</b>	<b>PROMO</b>	<b>137,500</b>	<b>125,000</b>
<b>4 YRS. NO, INTEREST</b>	<b>PROMO</b>	<b>103,125</b>	<b>93,750</b>
5 YRS., @ 12 % int. p.a. (factor:.022244)		110,108	100,098
6 YRS., @ 14% int. p.a. (factor:.020606)		102,000	92,727
7 YRS., @ 14% int. p.a. (factor:.018740)		92,763	84,330
8 YRS., @ 14% int. p.a. (factor:.017372)		85,991	78,174
9 YRS., @ 14% int. p.a. (factor:.016334)		80,853	73,503
10 YRS.,@ 14% int. p.a. (factor:.015527)		76,859	69,872

**Notes:**

1. Reservation fee is P50,000 for each lot.
2. Reservation fee will form part of the downpayment or cash payment.
3. For Bank Financing, buyer can only avail of a maximum of 5% discount on cash term if Letter of Guarantee will be received 15 days from the date of RF.

Prepared by: \_\_\_\_\_

Checked by: \_\_\_\_\_

Received by : \_\_\_\_\_

11/5/2018 14:49

11/5/2018 14:49