

Promo Name: RAINY DAYS PROMO 2018
 Project: Northtown
 Effective : June 1 - July 31, 2018
 Buyer : _____

SAMPLE COMPUTATION

OPTION 1 - CASH TERM

| Ph | Blk | Lot | Area | Price |
|------------------------------|-----|-----|------------|--------|
| | | | 150 | 17,350 |
| Total area | | | 150 | |
| Gross Selling Price | | | | |
| Less : Discount | | | | |
| Contract Price | | | | |
| Less : Reservation Fee dated | | | | |
| Net Contract Price Payable | | | | |

| Discount | 15% | 10% | 5% | 0% |
|---------------------|-----------------|-----------------|-----------------|-----------------|
| no. of days | 15 | 30 | 45 | after 45 |
| Gross selling price | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| | 390,375 | 260,250 | 130,125 | 0 |
| | 2,212,125 | 2,342,250 | 2,472,375 | 2,602,500 |
| 06/20/18 | 30,000 | 30,000 | 30,000 | 30,000 |
| | 2,182,125 | 2,312,250 | 2,442,375 | 2,572,500 |
| Due dates | 07/05/18 | 07/20/18 | 08/04/18 | 08/19/18 |

OPTION 2A - 25% - 50% DOWN PAYMENT

2A.1 Outright Downpayment (min.25% – max.50% to avail of the above disc):

| | | | | |
|-------------------------------------------|----------------|----------------|----------------|----------------|
| 25% Downpayment | 650,625 | 650,625 | 650,625 | 650,625 |
| less : Reservation Fee dated | 30,000 | 30,000 | 30,000 | 30,000 |
| Downpayment Net of Reservation Fee | 620,625 | 620,625 | 620,625 | 620,625 |
| Discount on Downpayment | 130,125 | 65,063 | 32,531 | 0 |
| Net Downpayment Payable | 490,500 | 555,563 | 588,094 | 620,625 |

| Discount | 20% | 10% | 5% | 0% |
|------------------|-----------------|-----------------|-----------------|-----------------|
| no. of days | 15 | 30 | 45 | after 45 |
| | 650,625 | 650,625 | 650,625 | 650,625 |
| | 30,000 | 30,000 | 30,000 | 30,000 |
| | 620,625 | 620,625 | 620,625 | 620,625 |
| | 130,125 | 65,063 | 32,531 | 0 |
| | 490,500 | 555,563 | 588,094 | 620,625 |
| Due dates | 07/05/18 | 07/20/18 | 08/04/18 | 08/19/18 |

2A.2 Balance for Amortization:

| | | | | |
|--------------------------|-----------|-----------|-----------|-----------|
| Gross Selling Price | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| Less: 25% Downpayment | 650,625 | 650,625 | 650,625 | 650,625 |
| Balance for amortization | 1,951,875 | 1,951,875 | 1,951,875 | 1,951,875 |

| | | | | |
|------------------|-----------------|-----------------|-----------------|-----------------|
| | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| | 650,625 | 650,625 | 650,625 | 650,625 |
| | 1,951,875 | 1,951,875 | 1,951,875 | 1,951,875 |
| Due dates | 08/04/18 | 08/19/18 | 09/03/18 | 09/18/18 |

2A.3 Monthly amortization:

| | | | | | |
|-------------------------------------------|--------------|---------------|---------------|---------------|---------------|
| 1 YR., 0% interest | | 162,656 | 162,656 | 162,656 | 162,656 |
| 2 YRS., 0% interest | | 81,328 | 81,328 | 81,328 | 81,328 |
| 3 YRS., 0% interest | PROMO | 54,219 | 54,219 | 54,219 | 54,219 |
| 4 YRS., 0% interest | PROMO | 40,664 | 40,664 | 40,664 | 40,664 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | 43,418 | 43,418 | 43,418 | 43,418 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | 40,220 | 40,220 | 40,220 | 40,220 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | 36,578 | 36,578 | 36,578 | 36,578 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | 33,908 | 33,908 | 33,908 | 33,908 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | 31,882 | 31,882 | 31,882 | 31,882 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | 30,307 | 30,307 | 30,307 | 30,307 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing, buyer can only avail of a maximum of 5% discount on Cash Term if Letter of Guarantee will be received 15 days from the date of reservation.

Prepared by: _____

Checked by: _____

20-Jun-18

Promo Name: RAINY DAYS PROMO 2018
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SAMPLE COMPUTATION

| | | | | | discount | 10% | 7% | 5% | 0% |
|-----------------------------------------------------------------------------------------|-----|-----------------------|------|--------|------------------|------------------|------------------|------------------|------------------|
| | | | | | no. of days | 15 | 30 | 45 | after 45 |
| Lot location: | | | | | contract | contract | contract | contract | contract |
| Ph | Blk | Lot | area | price | price | price | price | price | price |
| - | - | - | 150 | 17,350 | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Gross Total | | | 150 | | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| OPTION 2B - 10% but below 25% DOWN PAYMENT | | | | | | | | | |
| 2B.1 Outright Downpayment (min.10% – but below 25% to avail of the above disc): | | | | | | | | | |
| | 10% | Downpayment | | | 260,250 | 260,250 | 260,250 | 260,250 | 260,250 |
| Less : | | Reservation Fee dated | | | 06/20/18 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| Downpayment Net of Reservation Fee | | | | | 230,250 | 230,250 | 230,250 | 230,250 | 230,250 |
| Discount on Downpayment | | | | | 26,025 | 18,218 | 13,013 | 0 | 0 |
| Net Downpayment Payable | | | | | 204,225 | 212,033 | 217,238 | 230,250 | 230,250 |
| | | | | | Due dates | 07/05/18 | 07/20/18 | 08/04/18 | 08/19/18 |
| 2B.2 Balance for Amortization: | | | | | | | | | |
| | | Gross Selling Price | | | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 | 2,602,500 |
| Less: | 10% | Downpayment | | | 260,250 | 260,250 | 260,250 | 260,250 | 260,250 |
| Balance for Amortization | | | | | 2,342,250 | 2,342,250 | 2,342,250 | 2,342,250 | 2,342,250 |
| | | | | | Due dates | 08/04/18 | 08/19/18 | 09/03/18 | 09/18/18 |
| 2B.3 Monthly amortization: | | | | | | | | | |
| 1 YR., 0% interest | | | | | 195,188 | 195,188 | 195,188 | 195,188 | 195,188 |
| 2 YRS., 0% interest | | | | | 97,594 | 97,594 | 97,594 | 97,594 | 97,594 |
| 3 YRS., 0% interest | | | | | 65,063 | 65,063 | 65,063 | 65,063 | 65,063 |
| | | | | | | | | | |
| 4 YRS., @ 12% int. p.a. (factor:.026334) | | | | | 61,681 | 61,681 | 61,681 | 61,681 | 61,681 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | | | | 52,101 | 52,101 | 52,101 | 52,101 | 52,101 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | | | | 48,264 | 48,264 | 48,264 | 48,264 | 48,264 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | | | | 43,894 | 43,894 | 43,894 | 43,894 | 43,894 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | | | | 40,690 | 40,690 | 40,690 | 40,690 | 40,690 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | | | | 38,258 | 38,258 | 38,258 | 38,258 | 38,258 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | | | | 36,368 | 36,368 | 36,368 | 36,368 | 36,368 |

- Notes:
- Reservation fee is P30,000 for each lot.
 - Reservation fee will form part of the downpayment or cash payment.
 - For Bank Financing, buyer can only avail of a maximum of 5% discount on Cash Term if Letter of Guarantee will be received 15 days from the date of reservation.

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20-Jun-18

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 Buyer : _____

SAMPLE COMPUTATION

OPTION 3 - ZERO DOWN PAYMENT

Lot location: _____

| Ph | Blk | Lot | area | price | Contract Price |
|----------------------|-----|-----|------|--------|----------------|
| 0 | 0 | 0 | 150 | 17,350 | 2,602,500 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| Gross contract price | | | | | 2,602,500 |

| | | DP % | ZERO Down payment |
|-------------------------------------------|-----------------|------------------|----------------------|
| 3.1 DOWNPAYMENT | | | 0 |
| Downpayment | | | |
| Less : Reservation Fee dated | 06/20/18 | | 30,000 |
| | | Due dates | |
| 3.2 Balance for Amortization: | | | |
| Gross Contract Price | | | 2,602,500 |
| Less : Reservation Fee | | | 30,000 |
| Balance for Amortization | | | 2,572,500 |
| 3.3 Monthly amortization: | | | |
| | | | 07/20/18 |
| 1 YR., 0% interest | | | 214,375 |
| 2 YRS., 0% interest | | | 107,188 |
| 3 YRS., 0% interest | PROMO | | 71,458 |
| 4 YRS., @ 12% int. p.a. (factor:.026334) | | | 67,744 |
| 5 YRS., @ 12% int. p.a. (factor:.022244) | | | 57,223 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | | 53,009 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | | 48,209 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | | 44,689 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | | 42,019 |
| 10 YRS., @ 14% int. p.a. (factor:.015527) | | | 39,943 |

Notes:

1. Reservation fee is P30,000 for each lot.
2. Reservation fee will form part of the downpayment or cash payment.
3. For Bank Financing, buyer can only avail of a maximum of 5% discount on Cash Term if Letter of Guarantee will be received 15 days from the date of reservation.

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Checked by: _____

20-Jun-18