

KADAYAWAN PROMO 2017

NORTHTOWN

Effective July 1, 2017 - August 31, 2017

| | NORTHTOWN |
|------------------------|---|
| RESERVATION FEE/LOT | P 30,000 |
| CASH DISCOUNT | 15% within 15days from date of Reservation 10% within 30days from date of Reservation 5% within 45days from date of Reservation 0% after 45days from date of Reservation |
| DOWNPAYMENT & DISCOUNT | 20% - 50% DOWNPAYMENT 25% within 15days from date of Reservation 10% within 30days from date of Reservation 5% within 45days from date of Reservation 0% after 45days from date of Reservation |
| DOWNPAYMENT & DISCOUNT | 10% but below 20% DOWNPAYMENT 10% within 15days from date of Reservation 7% within 30days from date of Reservation 5% within 45days from date of Reservation 0% after 45days from date of Reservation |
| EXTENDED DOWNPAYMENT | 10% DP payable in 12 equal monthly installment, NO DISCOUNT. |
| TERMS | 1-2 Years, 0% interest 3 YEARS, Zero Interest 4 YEARS, Zero Interest <i>(applicable for Extended DP only)</i> 4 Years, 1-3 Yrs, zero interest, 4th year with 12% Interest per annum } <i>(applicable for Outright DP only)</i> 5 Yrs @ 12% int. p.a 6-7 Yrs @ 14% int. p.a 8-10 Yrs @ 14% int. p.a |

Notes:

1. Reservation fee will form part of the downpayment or Cash payment.
2. For Bank Financing :
 - a.) Buyer can avail of the corresponding discounts on the equity balance from the date of Reservation.
 - b.) Buyer can avail 5% discount on the bank approved amount.

NORTHCREST and NORTHTOWN are projects under Alsons Properties, a subsidiary of Alsons Development & Investment Corporation.

Northcrest's HLURB LTS nos. 14494, 23509, 24825 / Approved Project Completion Date : COMPLETED.

Northtown Ph.1 HLURB LTS no. 26584 (issued on Mar. 1, 2013) / Approved Project Completion Date : March 1, 2016.

Northtown Ph.2 HLURB LTS no. 29366 (issued on Dec. 10, 2014) / Approved Project Completion Date : Nov. 27, 2015.

ALSONS DEVELOPMENT & INVESTMENT CORPORATION (ALSONS DEV)

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Prepared by :

Verified & Checked by :

APC

JMDS/RBDA

Promo Name : **KADAYAWAN PROMO 2017**
 Effectivity Date : *Effective July 1, 2017 - August 31, 2017*
 Project: **NORTHTOWN**
 Name of Buyer _____

Sample Computation Only

| | | | | |
|-------------|-----|-----|----|----------|
| discount | 15% | 10% | 5% | 0% |
| no. of days | 15 | 30 | 45 | after 45 |

OPTION 1 - CASH TERM

| Ph | Blk | Lot | area | price |
|----|-----|-----|------------------------------|--------|
| | | | 150 | 15,416 |
| | | | Less :Drainage Area | 0 |
| | | | gross contract price | 150 |
| | | | Less : Discount | |
| | | | Net contract price | |
| | | | Less : reservation fee dated | |
| | | | Net contract price payable | |

| | contract price | contract price | contract price | contract price |
|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2,312,400 | 2,312,400 | 2,312,400 | 2,312,400 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| | 2,312,400 | 2,312,400 | 2,312,400 | 2,312,400 |
| | 346,860 | 231,240 | 115,620 | 0 |
| | 1,965,540 | 2,081,160 | 2,196,780 | 2,312,400 |
| 07/01/17 | 30,000 | 30,000 | 30,000 | 30,000 |
| | 1,935,540 | 2,051,160 | 2,166,780 | 2,282,400 |
| | 07/16/17 | 07/31/17 | 08/15/17 | 08/30/17 |

| | | | | |
|-------------|-----|-----|----|----------|
| discount | 25% | 10% | 5% | 0% |
| no. of days | 15 | 30 | 45 | after 45 |

OPTION 2A - INSTALLMENT BASED ON OUTRIGHT DP

2A.1 Outright Downpayment (min.20% – max.50% to avail of the above disc):

| | | | | |
|--|----------------|----------------|----------------|----------------|
| 20% Downpayment | 462,480 | 462,480 | 462,480 | 462,480 |
| less : reservation fee dated 07/01/17 | 30,000 | 30,000 | 30,000 | 30,000 |
| downpayment net of reservation fee | 432,480 | 432,480 | 432,480 | 432,480 |
| Discount on Downpayment | 115,620 | 46,248 | 23,124 | 0 |
| Net Downpayment payable | 316,860 | 386,232 | 409,356 | 432,480 |

| Due dates | 07/16/17 | 07/31/17 | 08/15/17 | 08/30/17 |
|-----------|----------|----------|----------|----------|
|-----------|----------|----------|----------|----------|

2A.2 Balance for Amortization:

| | | | | |
|------------------------------|-----------|-----------|-----------|-----------|
| gross contract price | 2,312,400 | 2,312,400 | 2,312,400 | 2,312,400 |
| Less: 20% Downpayment | 462,480 | 462,480 | 462,480 | 462,480 |
| Others | | | | |
| Balance for amortization | 1,849,920 | 1,849,920 | 1,849,920 | 1,849,920 |

2A.3 Monthly amortization:

| Due dates | 08/15/17 | 08/30/17 | 09/14/17 | 09/29/17 |
|-----------|----------|----------|----------|----------|
|-----------|----------|----------|----------|----------|

| | | | | |
|--|--------------|---------------|---------------|---------------|
| 1 YR., 0% interest | 154,160 | 154,160 | 154,160 | 154,160 |
| 2 YRS., 0% interest | 77,080 | 77,080 | 77,080 | 77,080 |
| 3 YRS. ZERO INTEREST | PROMO | 51,387 | 51,387 | 51,387 |
| 4 YRS. (1-3years, zero interest) | PROMO | 38,540 | 38,540 | 38,540 |
| (4th year with 12% interest – factor 0.088849) | | 41,091 | 41,091 | 41,091 |
| 5 YRS., @ 12 % int. p.a. (factor:.022244) | 41,150 | 41,150 | 41,150 | 41,150 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | 38,119 | 38,119 | 38,119 | 38,119 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | 34,668 | 34,668 | 34,668 | 34,668 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | 32,137 | 32,137 | 32,137 | 32,137 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | 30,217 | 30,217 | 30,217 | 30,217 |
| 10 YRS.,@ 14% int. p.a. (factor:.015527) | 28,724 | 28,724 | 28,724 | 28,724 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing :
 - Buyer can avail the corresponding discounts on the equity balance from the date of reservation.
 - Buyer can avail 5% discount on the bank approved amount.

Prepared by: _____

Checked by: _____

Received by: _____

7/3/2017 10:14

Promo Name : **KADAYAWAN PROMO 2017**
 Effectivity Date : **Effective July 1, 2017 - August 31, 2017**
 Project: **NORTHTOWN**
 Name of Buyer _____

Sample Computation Only

| | | | | |
|-------------|-----|----|----|----------|
| discount | 10% | 7% | 5% | 0% |
| no. of days | 15 | 30 | 45 | after 45 |

Lot location:

| Ph | Blk | Lot | area | price |
|---------------------|-----|-----|------|--------|
| 0 | 0 | 0 | 150 | 15,416 |
| 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 |
| Less :Drainage Area | | | 0 | 0 |
| Gross Total | | | 150 | |

| contract price | contract price | contract price | contract price |
|----------------|----------------|----------------|----------------|
| 2,312,400 | 2,312,400 | 2,312,400 | 2,312,400 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 2,312,400 | 2,312,400 | 2,312,400 | 2,312,400 |

OPTION 2B - INSTALLMENT BASED ON OUTRIGHT DP

2B.1 *Outright Downpayment (DP of 10% but below 20% to avail of the above disc.):*

10% Downpayment
 less : reservation fee dated
 downpayment net reservation fee
 Discount on downpayment
net downpayment payable

| | 07/01/17 | | | |
|--------------------------------|----------------|----------------|----------------|----------------|
| Downpayment | 231,240 | 231,240 | 231,240 | 231,240 |
| reservation fee | 30,000 | 30,000 | 30,000 | 30,000 |
| net reservation fee | 201,240 | 201,240 | 201,240 | 201,240 |
| Discount on downpayment | 23,124 | 16,187 | 11,562 | 0 |
| net downpayment payable | 178,116 | 185,053 | 189,678 | 201,240 |

2B.2 *Balance for Amortization:*

gross contract price
 Less: 10% Downpayment
 Others
 Balance for amortization

| Due dates | 07/16/17 | 07/31/17 | 08/15/17 | 08/30/17 |
|--------------------------|-----------|-----------|-----------|-----------|
| gross contract price | 2,312,400 | 2,312,400 | 2,312,400 | 2,312,400 |
| Less: 10% Downpayment | 231,240 | 231,240 | 231,240 | 231,240 |
| Balance for amortization | 2,081,160 | 2,081,160 | 2,081,160 | 2,081,160 |

2B.3 *Monthly amortization:*

1 YR., 0% interest

2 YRS., 0% interest

3 YRS. ZERO INTEREST

4 YRS. (1-3years, zero interest)

(4th year with 12% interest – factor 0.088849)

| Due dates | 08/15/17 | 08/30/17 | 09/14/17 | 09/29/17 |
|--|---------------|---------------|---------------|---------------|
| 1 YR., 0% interest | 173,430 | 173,430 | 173,430 | 173,430 |
| 2 YRS., 0% interest | 86,715 | 86,715 | 86,715 | 86,715 |
| 3 YRS. ZERO INTEREST | 57,810 | 57,810 | 57,810 | 57,810 |
| 4 YRS. (1-3years, zero interest) | 43,358 | 43,358 | 43,358 | 43,358 |
| (4th year with 12% interest – factor 0.088849) | 46,227 | 46,227 | 46,227 | 46,227 |
| 5 YRS., @ 12 % int. p.a. (factor:.022244) | 46,293 | 46,293 | 46,293 | 46,293 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | 42,884 | 42,884 | 42,884 | 42,884 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | 39,001 | 39,001 | 39,001 | 39,001 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | 36,154 | 36,154 | 36,154 | 36,154 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | 33,994 | 33,994 | 33,994 | 33,994 |
| 10 YRS.,@ 14% int. p.a. (factor:.015527) | 32,314 | 32,314 | 32,314 | 32,314 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing :
 - Buyer can avail the corresponding discounts on the equity balance from the date of reservation.
 - Buyer can avail 5% discount on the bank approved amount.

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Received by: _____

Promo Name : **KADAYAWAN PROMO2017**
 Effectivity Date : *Effective July 1, 2017 - August 31, 2017*
 Project: **NORTHTOWN**
 Name of Buyer _____

Sample Computation Only

Lot location:

| Ph | Blk | Lot | area | price | Contract Price |
|---------------------|-----|-----|------|--------|----------------|
| 0 | 0 | 0 | 150 | 15,416 | 2,312,400 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| Less :Drainage Area | | | 0 | 0 | 0 |

Gross contract price 150 2,312,400

OPTION 3 - EXTENDED DOWN PAYMENT

| 3.1 DOWNPAYMENT | | DP % | 10% |
|--|--|-----------------|-----------------|
| Downpayment | | | 231,240 |
| less : reservation fee dated | | 07/01/17 | 30,000 |
| Downpayment for amortization | | | 201,240 |
| 1 st downpayment is due on or before | | 07/31/17 | 16,770 |
| 2 nd downpayment is due on or before | | 08/31/17 | 16,770 |
| 3 rd downpayment is due on or before | | 09/30/17 | 16,770 |
| 4 th downpayment is due on or before | | 10/31/17 | 16,770 |
| 5 th downpayment is due on or before | | 11/30/17 | 16,770 |
| 6 th downpayment is due on or before | | 12/31/17 | 16,770 |
| 7 th downpayment is due on or before | | 01/31/18 | 16,770 |
| 8 th downpayment is due on or before | | 02/28/18 | 16,770 |
| 9 th downpayment is due on or before | | 03/31/18 | 16,770 |
| 10 th downpayment is due on or before | | 04/30/18 | 16,770 |
| 11 th downpayment is due on or before | | 05/31/18 | 16,770 |
| 12 th downpayment is due on or before | | 06/30/18 | 16,770 |
| TOTAL | | | 201,240 |
| 3.2 Balance for Amortization: | | | |
| gross contract price | | | 2,312,400 |
| less : Reservation Fee/Downpayment | | | 231,240 |
| balance for amortization | | | 2,081,160 |
| 3.3 Monthly amortization: | | Due dates | 07/31/18 |
| 1 YRS., 0% interest | | | 173,430 |
| 2 YRS., 0% interest | | | 86,715 |
| 3 YRS. NO, INTEREST | | PROMO | 57,810 |
| 4 YRS. NO, INTEREST | | PROMO | 43,358 |
| 5 YRS., @ 12 % int. p.a. (factor:.022244) | | | 46,293 |
| 6 YRS., @ 14% int. p.a. (factor:.020606) | | | 42,884 |
| 7 YRS., @ 14% int. p.a. (factor:.018740) | | | 39,001 |
| 8 YRS., @ 14% int. p.a. (factor:.017372) | | | 36,154 |
| 9 YRS., @ 14% int. p.a. (factor:.016334) | | | 33,994 |
| 10 YRS.,@ 14% int. p.a. (factor:.015527) | | | 32,314 |

Notes:

- Reservation fee is P30,000 for each lot.
- Reservation fee will form part of the downpayment or cash payment.
- For Bank Financing :
 - Buyer can avail the corresponding discounts on the equity balance from the date of reservation.
 - Buyer can avail 5% discount on the bank approved amount.

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